

## **Thuraya Signs Strategic Partnership Agreement with Rockville Technologies (Pvt.) Ltd. to Boost Satellite IoT & M2M Communication Services in Pakistan**

- Rockville Technologies (Pvt.) Ltd. is a leading software development, telecom and satellite tracking solution provider company, specializing in industrial automation, fleet management, remote asset monitoring, remote data connectivity as well as IoT/M2M services

**Abu Dhabi, UAE, 26 December 2019** - Thuraya Telecommunications Company, a subsidiary of the Al Yah Satellite Communications Company (Yahsat), today announced it has signed a Service Partner agreement with Rockville Technologies (Pvt.) Ltd., one of the leading system integrators and IoT/M2M solution providers in Pakistan. The partnership will expand the availability of Thuraya's products and services across key vertical markets within the country.

Headquartered in Islamabad, Pakistan with offices in Kuwait, UAE, KSA, Sri Lanka, Bulgaria and Turkey, Rockville has developed a diversified portfolio of technologies and telecom solutions since its founding in 2002. The company is already associated with more than 25 top telecom GSM operators and now its first-class integration capabilities complement Thuraya's renowned satellites and network portfolio of M2M, IoT and Data services.

Shawkat Ahmed, Chief Commercial Officer of Thuraya, said: "Thuraya is pleased to welcome Rockville Technologies as a Service Partner. Nowadays, customers demand solutions that go beyond standard connectivity enabling seamless services without any coverage gaps. Pakistan is opening up to Foreign Direct Investment, with a number of important projects earmarked for the next 5 years in maritime, energy, transportation, tourism and logistics sectors. Offering uniform connectivity across 160 countries, Thuraya is best positioned to tap into this fast growing market. The partnership with Rockville will further enhance our commitment to key sectors, including M2M/IoT and Maritime."

On this Agreement signing ceremony Abrar Ali Khan who is the Founder and Chief Executive Officer of Rockville Technologies said: "We have always tried to come up with unique solutions by using cutting edge technologies to address market need as well as solve day-to-day unique challenges faced by our customers. We are very positive that this collaboration will add significant value for our customers and will help us drive innovation in the Pakistani market. There is a dire need of satellite as well as hybrid (GSM-Satellite) monitoring and tracking based solutions in the region considering the scale of mega projects such as CPEC. By joining hands with Thuraya we will be able to tap this huge segment and become market lead solutions provider when it comes to provisioning of a Satellite based monitoring and



tracking solutions.”

The strategic agreement is a key milestone in Thuraya’s plans to drive growth in its M2M and IoT business. It will further expand market potential by offering bespoke satellite communication solutions to a diversified customer base.

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#### **About Thuraya Telecommunications Company**

Thuraya, is the mobile satellite services subsidiary of Yahsat, a leading global satellite operator based in the United Arab Emirates (UAE), fully owned by Mubadala Investment Company. Established in 1997, Thuraya offers innovative communications solutions to a variety of sectors including maritime, energy, government, broadcast media, military, aerospace and humanitarian NGO.

Thuraya’s superior network enables clear communications and uninterrupted coverage across two-thirds of the globe by MSS, global VSAT coverage and around the world through its unique GSM roaming capabilities. The company’s diverse range of technologically advanced and dependable mobile satellite handsets and broadband devices provide ease of use, value, quality and efficiency. Through relevant partnerships, Thuraya stays ahead by delivering solutions and supporting applications that meet the rapidly transforming nature of market demands. Thuraya remains committed to keeping everyone within reach in any circumstance by making accessible the essential tools required for vital connectivity.

For more information, visit: [www.thuraya.com](http://www.thuraya.com)

#### **About Rockville Technologies (Pvt.) Ltd.**

Rockville is a leading Software development, Telecom and Satellite solutions provider company. It provides consulting, software outsourcing services to various industries including Telecom, IoT, M2M, Financial services, Data Centers and healthcare. Rockville’s technical expertise, company size, stability, and track record gives its clients confidence and assurance on its ability to deliver reliable working solutions. Rockville is dedicated to providing world-class technical expertise with proven record of Telecom integrations and software development.

The company’s diversified portfolio of cutting edge advanced solutions are making life easier for the millions of customers of its clients across the globe. Rockville has partnered with some of the well-renowned prestigious companies across the globe in order to provide out of the box solutions which could address the rapidly changing needs of its clients.

[www.rockvilletech.com](http://www.rockvilletech.com)